

## Exhibition Center

A&DM Torino will take place at OVAL LINGOTTO  
Via Giacomo Matté Trucco, 70  
10126 Torino - Italy



# AEROSPACE & DEFENSE

## MEETINGS TORINO

## PROGRAM

### November 28 | 2023

- 1:30 PM Welcoming of registered visitors
- 2:00 - 6.00 PM Opening Conference

### November 29 | 2023

- 8:00 AM Welcoming of registered visitors
- 9:00 AM - 12:30 AM Conference & pre-arranged one-to-one meetings
- 12:30 PM Networking lunch
- 2:00 PM - 6:30 PM Pre-arranged one-to-one meetings & workshops
- 7:00 PM Networking cocktail

### November 30 | 2023

- 8:00 AM Welcoming of registered visitors
- 9:00 AM - 12:30 AM Conference & pre-arranged one-to-one meetings
- 12:30 PM Networking lunch
- 2:00 PM - 6:30 PM Pre-arranged one-to-one meetings & workshops



## The 9<sup>th</sup> International Business Convention for the aerospace industry

Torino / ITALY  
**NOVEMBER 28-30 | 2023**

- CONFERENCE
- ONE-TO-ONE MEETINGS
- WORKSHOPS
- EXHIBITION

[www.aerospacemeetings.com](http://www.aerospacemeetings.com) #ADM Torino2023

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### 2021 INDUSTRIAL SUPPORTER



### 2021 INDUSTRIAL PARTNERS



# What's A&DM Torino?



Over the eight past editions, **A&DM Torino** has established itself as the only international matchmaking event for the aerospace and defense industry in Italy.

**Across 3 days, participating companies have the chance to meet, build up targeted business relations and develop new projects with partners from all over the world.**

Constantly evolving to meet industry demands and unlike other typical aerospace events, A&DM Torino connects OEMs and their Tier 1 & 2 suppliers with manufacturers and service providers from both civil and defense aviation, through a series of individually tailored one-to-one meetings.

## Facts & Figures 2021 edition

-  **1,600** Participants
-  **+ 8,000** One-to-One meetings
-  **+ 600** Companies
-  **30** Countries represented\*



## CONFERENCES & WORKSHOPS

A&DM Torino features a **full program of conference sessions** that will bring together the aerospace and defense community to explore the key challenges and opportunities of the future of aerospace.

## KEY TOPICS 2021

- > SUSTAINABILITY AND GREEN AVIATION
- > SPACE ECOSYSTEM
- > DEFENSE AND CYBERSECURITY
- > ADVANCED AND URBAN AIR MOBILITY

# Event Format

## ONE-TO-ONE MEETINGS

A&DM Torino guarantees **targeted** one-to-one meetings scheduled by BCI Aerospace, leading event organizer for the aerospace industry. This **matchmaking formula** - first developed in Toulouse and then extended and applied to other key global aerospace hubs such as Seattle, Montréal, Torino and Nagoya - is the **perfect business tool** for procurement, engineering, commodity and technical teams, as well as for service providers.

## How to schedule meetings?

### FILL OUT A SHORT FORM

to describe capabilities, applications and requirements

### SELECT/REQUEST MEETINGS

with relevant contacts through the online platform

### APPROVE/REFUSE MEETINGS

requests

### RECEIVE YOUR INDIVIDUAL SCHEDULE

tailored to your requests

## What primes say?

*The A&DMs of Torino certainly contribute to the growth of the aeronautical supply chain with a strong impulse to the creation of contacts and partnerships which are paramount in a complex and technologically advanced context like ours. The SMEs and the Research Centers we collaborate with are certainly national and international production excellence: this is a great opportunity to meet and discuss new projects and opportunities.*

**Manuela BRERO / AVIO AERO**  
Strategic Sourcing Leader

*A&DM is the international convention in Italy where to meet Aerospace MVPs and SMEs in the aim to build concrete and fruitful collaboration.*

**Walter CUGNO / THALES ALENIA SPACE**  
Vice President Domain Science and Exploration

*This year A&DM Torino will be the perfect place to boost the relaunch of the Italian supply chain in the international business, putting in connection major industry players with flexible, customer-oriented, innovative and sustainable ecosystem of Aerospace and Defense SMEs.*

**Giacinto CARULLO / LEONARDO S.p.a.**  
Chief Procurement & Supply Chain Officer



## Torino - Piemonte a leading global hub for aerospace

**14,800** employees    **€ 3.9 bn** turnover    **280** SMEs and many international key players

### Strategic Sourcing

In Piemonte you can find a **complete aerospace supply chain**, featured by all fields of production, services and processes:

- > Aerostructures
- > Advanced propulsion systems
- > Space systems & satellites
- > UAV, UAS, OPV
- > On board avionics systems
- > Interiors & inflight entertainment systems
- > Electronic and electrical systems and subsystems
- > Actuation systems
- > Design and analysis, engineering, prototyping
- > MRO.

**Aerospace in Italy**  
7<sup>th</sup> in the world  
4<sup>th</sup> in Europe

**47,274**  
employees

**€ 16.4 bn**  
turnover

**514**  
companies (86% aircraft / 14% space)