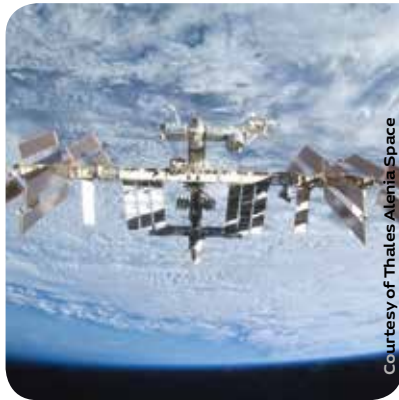


AEROSPACE & DEFENSE

MEETINGS TORINO



**TORINO
ITALY**
November
28/30 2017



The **6th**
international
business convention
for the aerospace
industry in Torino



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#AerospaceMeetings

2017 Industrial Supporter



Conferences
One-to-One Meetings
Workshops



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#AerospaceMeetings

AEROSPACE
& DEFENSE
MEETINGS TORINO

What's A&DM Torino?

A&DM Torino is the only international business convention for the aerospace and defense industry organized in Italy tailored to your needs.

In 2 days, all participating companies have the chance of meeting and build up targeted business relations and develop new projects with companies from all over the world.

For key players and primes ADM Torino is a unique occasion to optimize research into new suppliers innovations and products.

FACTS & FIGURES Last edition



870 Companies



6,000 One-to-One meetings



26 Countries represented*

* Italy, France, Germany, Poland, United Kingdom, Austria, Russia, Turkey, Israel, Japan, Morocco, Hungary, South Korea, Belgium, Brazil, Ireland, Mexico, Netherlands, Norway, Portugal, Serbia, South Africa, Spain, Switzerland, Tunisia, Ukraine.

Source: 2015 ADM Torino satisfaction survey

Did you meet the right contacts?

90% 10%



Is ADM Torino a cost efficient event?

90% 10%



What primes say

"Through the B2B meetings we had the opportunity to organize productive talks with potential new suppliers and with some of them we are currently discussing about possible collaboration forms. BCI organization was extremely efficient allowing the two days event to be effective and fruitful."

Paolo PEZZELLA
Operations - Purchasing Director
THALES ALENIA SPACE ITALIA S.p.A

"A&DM Torino has been contributing for several years to the growth of the Italian supply chain in international business, whilst helping major industry players to establish partnerships with flexible and customer-oriented SMEs with strong Aerospace and Defense DNA."

Giacinto CARULLO
Aircraft Division Procurement & Supply Chain Director
LEONARDO

"We recommend the event to any company willing to consolidate or to discover the aerospace business in Italy, being the Piemonte region home of the Italian largest aerospace cluster."

Gianni ONGARO,
Corporate Purchasing Head of Scouting,
Development Programs & Value Analysis
AVIO AERO

Event format

ONE-TO-ONE MEETINGS



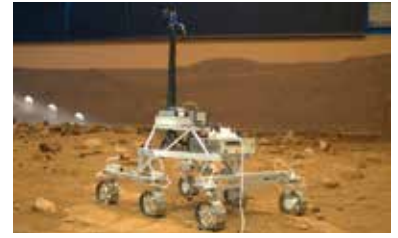
Through an outstanding BtoB platform, A&DM Torino brings the right contacts to you in preorganized scheduled meetings. With the global aerospace supply chain on site, meet with international companies and contacts from all over the world in just 2 days with minimal expense and organizational constraints. Network with the entire global aerospace supply chain in tailored one-to-one meetings.

CONFERENCES & WORKHOPS



A&DM Torino offers a must-attend conferences program. These are excellent opportunities for professionals to share experiences and better comprehend the market scientific, industrial, technical and commercial evolutions.

INNOVATION & SPACE VILLAGE



In Piemonte capabilities spell innovation, craftsmanship means excellence and dreams become research. The space sector is one of the productive and scientific excellence, confirming the regional vocation for technological innovation. For this edition A&DM Torino will put forward every space initiative through a INNOVATION & SPACE VILLAGE: an exhibition area dedicated to showcasing the most recent innovations and ideas.

How to schedule meetings?

1

FILL OUT A SHORT FORM

Companies are asked to fill out a short form describing their capabilities, applications and requirements.

2

SELECT/REQUEST MEETINGS

Through the online platform, select/request meetings with relevant contacts.

3

APPROVE/REFUSE MEETINGS

Approve or refuse meeting request.

4

RECEIVE YOUR INDIVIDUAL SCHEDULE

We take care of the rest, companies receive their individually tailored meetings schedule!

Torino-Piemonte, leading global hub for aerospace

Aerospace in Italy

- 7th in the world, 4th in Europe
- € 14 billion turnover
- 50,000 employees
- the largest manufacturing sector in the field of high-tech integrated systems

Torino-Piemonte, leading global hub for aerospace

- 280 SMEs and 5 international leading players
- 14,800 employees

- 3.9 billion € turnover
- 1 aerospace district
- All fields of production: aircraft manufacturing, aerostructures, propulsion systems, machineries and tools, mechanics & special metalworking, landing gear systems and equipment, interior equipment and furnishing, composites and special materials, electrical/electronic components, satellites, space systems, test and control equipment, defense vehicles & systems, engineering, prototyping, software creation and consultancy, UAV/UAS/OPV, avionics, design and analysis, MRO
- Enterprises can be placed in more than a sub sector: civil aviation, business aviation, defence, rotary wings, space.

Program

NOVEMBER 28, 2017 **NOVEMBER 29, 2017** **NOVEMBER 30, 2017**

■ **2:00 PM - 6:30 PM**

Plenary conference
**Digital Transformation and
Aerospace Industry 4.0**

■ **8:00 AM**

Welcoming of
registered visitors

■ **8:00 AM**

Welcoming of
registered visitors

■ **9:00 AM - 12:30 AM**

Pre-arranged one-to-one
meetings & workshops

■ **9:00 AM - 12:30 AM**

Pre-arranged one-to-one
meetings & workshops

■ **12:30 PM**

Networking lunch

■ **12:30 PM**

Networking lunch

■ **2:00 PM - 6:30 PM**

Pre-arranged
one-to-one meetings

■ **2:00 PM - 6:30 PM**

Pre-arranged
one-to-one meetings

■ **7:00 PM**

Networking cocktail

■ **6:30 PM**

End of the event



Exhibition Center

A&DM Torino will take place
at OVAL LINGOTTO
Via Giacomo Matté Trucco, 70
10126 Torino - Italy



INDUSTRIAL PARTNERS



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