

### BASIC PACKAGE – 6sqm

€uro 4000

<p><b>One 6sqm booth (3x2)</b></p> <p>Fully equipped with:</p> <ul style="list-style-type: none"> <li>- Hard walls</li> <li>- Lighting</li> <li>- 1 table</li> <li>- 3 chairs</li> <li>- Carpet and fascia board</li> </ul> <p><b>Admission for 1 delegate</b></p>		<ul style="list-style-type: none"> <li>◆ A detailed company profile in the online Aerospace &amp; Defense Meetings Torino 2019 catalogue</li> <li>◆ The event catalogue</li> <li>◆ <b>A customized 2-day schedule of pre-planned B2B meetings based on your choices (November 26-27, 2019)</b></li> <li>◆ Access to all workshops and conferences on <b>November 26-27, 2019</b></li> <li>◆ Free coffee and cold drinks offered on <b>November 26-27, 2019</b></li> </ul>
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### DELUXE PACKAGE – 12sqm

€uro 6000

<p><b>One 12sqm booth (6x2)</b></p> <p>Fully equipped with:</p> <ul style="list-style-type: none"> <li>- Hard walls</li> <li>- Lighting</li> <li>- 2 tables</li> <li>- 6 chairs</li> <li>- Carpet and fascia board</li> </ul> <p><b>Admission for 2 delegates</b></p>		<ul style="list-style-type: none"> <li>◆ A detailed company profile in the online Aerospace &amp; Defense Meetings Torino 2019 catalogue</li> <li>◆ The event catalogue</li> <li>◆ <b>A customized 2-day schedule of pre-planned B2B meetings based on your choices (November 26-27, 2019)</b></li> <li>◆ Access to all workshops and conferences on <b>November 26-27, 2019</b></li> <li>◆ Free coffee and cold drinks offered on <b>November 26-27, 2019</b></li> </ul>
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### PREMIUM PACKAGE – 24sqm

€uro 10000

<p><b>One 24sqm booth (6x4)</b></p> <p>Fully equipped with:</p> <ul style="list-style-type: none"> <li>- Hard walls + Lighting</li> <li>- 1 reception counter</li> <li>- 1 table + 1 lounge area with 3 armchairs</li> <li>- 1 table + 4 chairs + 1 storage</li> <li>- Carpet and 1 large customized fascia board</li> </ul> <p><b>Admission for 3 delegates</b></p>		<ul style="list-style-type: none"> <li>◆ A detailed company profile in the online Aerospace &amp; Defense Meetings Torino 2019 catalogue</li> <li>◆ The event catalogue</li> <li>◆ <b>A customized 2-day schedule of pre-planned B2B meetings based on your choices (November 26-27, 2019)</b></li> <li>◆ Access to all workshops and conferences on <b>November 26-27, 2019</b></li> <li>◆ Free coffee and cold drinks offered on <b>November 26-27, 2019</b></li> </ul>
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### OPTIONAL FEATURES

You must select **Yes** or **No** in the below section and enter the correct figures

Lunch (2 days-package)	Yes <input type="checkbox"/>	No <input type="checkbox"/>	€uro 70 x ..... (Individuals)
Workshop*	Yes <input type="checkbox"/>	No <input type="checkbox"/>	€uro 1500 per session
Extra delegates**	Yes <input type="checkbox"/>	No <input type="checkbox"/>	€uro 300 x ..... (individuals)

## OPTIONAL GRAPHIC

You must select **Yes** or **No** in the below section and enter the correct figures

<b>Graphic on the back wall (dim : 2(l) x 3(h) sqm)</b> * For a 6 sqm booth : only one is possible * For a 12 sqm booth : 1 or 2 <i>Cf pictures on page 1</i>	Yes <input type="checkbox"/>	No <input type="checkbox"/>	€uro 300 x .....(1 or 2)
<b>Graphic on the wall (dim : 4(l) x 3(h) sqm)</b> * For a 24 sqm booth : only one graphic is possible <i>Cf pictures on page 1</i>	Yes <input type="checkbox"/>	No <input type="checkbox"/>	€uro 600

\* A "Technology Workshop" must focus on one of your specific capabilities that have applications in various sectors. You must submit a 5-10 line abstract. We reserve the right to reject your request should we deem it irrelevant. If your workshop is validated we'll commit to circulating the abstract through the online catalog and providing adequate facility at the event. We do not guarantee attendance.

\*\* Unrestricted access to all workshops and conferences on November 26-27, 2019

**Note: All the pictures above are for reference only and subject to modifications.**

## ORDER CONFIRMATION

Please tick the appropriate boxes, enter the correct figures and make sure this section matches your selection above.

<input type="checkbox"/> Basic Package – 6sqm	€uro 4000 .....
<input type="checkbox"/> Deluxe Package – 12sqm	€uro 6000.....
<input type="checkbox"/> Premium Package – 24sqm	€uro 10000 .....
<input type="checkbox"/> Lunch (2 days-package)	€uro 70 x ..... (Individuals)= .....
<input type="checkbox"/> Workshop	€uro 1500 .....
<input type="checkbox"/> Extra Delegate (s)	€uro 300 x .... (number) = .....
<input type="checkbox"/> Graphic on the back wall (dim : 2(l) x 3(h) sqm)	€uro 300 x .... (number) = .....
<input type="checkbox"/> Graphic on the back wall (dim : 4(l) x 3(h) sqm)	€uro 600 .....
<b>Grand total</b>	.....
Taxes (only if applicable)*	.....
<b>Net due to Advanced Business Events</b>	.....

## PAYMENT TERMS:

### \*Additional Information on tax

- Your company is registered in France, French tax (VAT) is due
- Your company is registered in a European Union country, excluding France, French tax is not applicable (you must report it to your fiscal administration). Please indicate the tax registration number of the billed company.
- Your company is based in a non European country, no taxes are applicable.
- Your company is registered in Italy, Italian tax (VAT) is due. Our Rome office will bill you and include the VAT amount.

**A 60% down-payment is required.** Your account must be balanced prior to the event. Full payment at booking is also accepted.

Please note that our bank details have changed. If you have previously attended one of our events, please be sure to update our details accordingly.

<b>Payment can be made by:</b> - credit card from an online facility (visa and master card credit card only) - wire transfer to our bank account (send us a copy of the receipt by email at <a href="mailto:compta@advbe.com">compta@advbe.com</a> )	<b>Our bank account details:</b> - IBAN: FR76 3000 4008 0400 0107 2835 736 - BIC Code: BNPAFRPPXXX - Bank: BNP PARIBAS PARIS-CENTRE AFFAIRES - Bank address: 8- 10 avenue Ledru Rollin – 75012 Paris, France
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**IMPORTANT NOTE:** sign on next page, scan and return this booking form to your BCI contact.

**BCI Aerospace is a division of Advanced Business Events!**

# AEROSPACE & DEFENSE MEETINGS TORINO 2019

## GENERAL TERMS & CONDITIONS

Event name: **AEROSPACE & DEFENSE MEETINGS TORINO 2019** (referred to as the "Event"):

Date: **November, 26<sup>th</sup>-27<sup>th</sup>, 2019** (referred to as the "Event date")

Location: **Lingotto, Torino** (referred to as the "Place"):

City, Country: **Torino, Italy**

### 1/ ORGANIZATION

The Event is organized by **abe - advanced business events**, a limited company with a stated capital of 50.000 Euros, whose registered head office is located at 35/37 rue des Abondances - 92513 BOULOGNE-CEDEX - France, hereafter referred to as the Organizer.

### 2/ PURPOSE

These regulations stipulate the terms and conditions according to which the Organizer sets up and runs the Event. They detail the respective rights and obligations of the Organizer and the signing company, hereafter referred to as the Participant. The Participant formally undertakes to abide by these regulations.

### 3/ PLACE AND DATE

The Event will be held at the Place and dates indicated here above. The Organizer is free to change the Place or Date of the Event in case the Place is rendered unavailable or in case of *force majeure*, in which case no compensation shall be due to the Participant.

The Organizer is free to cancel the Event further to expressly notifying the Participant, in which case ongoing registration applications shall be cancelled ipso jure, without any compensation due to the participant.

### 4/ REGISTRATION, CANCELLATION, PAYMENT

Any company or institution is allowed to attend the Event provided it has the relevant skills to enter into negotiations with other attendees. The Organizer reserves the right to deny any registration without any obligations to justify their decision.

The participant may cancel their registration forty-five days (45) or more prior to the Event without any penalties. However if the cancellation is submitted twenty-one (21) to forty-four (44) days prior to the Event, the Participant must pay thirty percent (30) of the total amount of their registration fees. If the cancellation is submitted twenty day (20) and less prior to the Event, the Participant must pay the full amount.

All invoices issued and sent to the Participant must be remitted at the latest 5 days prior to the Event. The Organizer reserves the right to deny access the Participant to the Event if their accounts are not settled.

### 5/ SERVICES INCLUDED IN THE OVERALL PARTICIPATION FEE

The Organizer shall deliver the services and products as explicitly described in the booking form attached to this agreement.

### 6/ OBLIGATION TO PRODUCE A RESULT

The Organizer undertakes to diligently use the resources available to it without being subject to an obligation to produce any results.

### 7/ INSURANCE

The Organizer is the sole legal responsible for the Event. However the Organizer's responsibility shall not be engaged for any damage caused to the Participant by a third party. The Place is the sole legal responsible for the facility and premises, permanent or temporary, used for the Event, as well as all companies and activities operating and running under their direct request.

The Participant must hold an insurance policy that covers all damages caused by them, their staff or their belongings to a third party. The Participant must hold an insurance policy that covers all damages caused to their equipment and materials brought to the Event.

### 8/ APPLICABLE AMENDMENTS

The Organizer reserves the right to bring additional amendments to this agreement to deal with any matters not initially mentioned in the agreement. Such amendments shall be notified and diligently sent to the Participant and come into force immediately.

Any infringement of this agreement by the Participant can lead to their expulsion from the Event provided the Organizer explicitly notifies it. In this case no refund or compensation of any kind shall be due to the Participant.

### 9/ USE OF PARTICIPANT LOGO

The Organizer reserves the right to retrieve and use the Participant's company logo in marketing materials designed to promote the event by showing a list of registered companies, called participants. If the Participant disagrees and wishes their logo to be removed from such marketing materials, they must explicitly address their request in a written form.

### 10/ SETTLEMENT

The Participant agrees with these terms and conditions by signing this agreement. In the event of disagreement the Participant agrees to first submit their query to the Organizer and seek amiable settlement. If no amiable settlement is found the tribunal of Nanterre, France, shall be the sole competent tribunal to handle the case.

### 11/ PRIVACY AND SECURITY POLICY

I do accept [the policy of privacy & confidentiality and management of personal information](#).

Company Name : \_\_\_\_\_

I hereby agree with Advanced Business  
Events terms and conditions

Address : \_\_\_\_\_

Date: \_\_\_\_\_

Signature:

Contact Name : \_\_\_\_\_

Company seal:

## AEROSPACE & DEFENSE MEETINGS TORINO 2019

### REGISTRATION FORM – TERMS & CONDITIONS

This form is very important as the provided information on your technologies and capabilities will make up your profile in the online catalogue. We strongly recommend you to **enter your details online** from the following link. A confirmation will be sent to you with an ID that would let you log into the system, edit your details, add a logo, select contacts and more: [www.aerospacemeetings.com](http://www.aerospacemeetings.com)

#### COMPANY DETAILS

**COMPANY NAME :** .....

◆ Address : .....

◆ Postal code : ..... ◆ Town / City : ..... ◆ Country : .....

◆ Phone : ..... ◆ Fax : ..... ◆ Email : .....

◆ Web site : .....

◆ Year of foundation : ..... ◆ Turnover (In Millions of Euros) : ..... ◆ Number of employees : .....

◆ % in Aeronautics: ..... ◆ Turnover : ..... ◆ % in Space:..... ◆

Turnover:.....

◆ % of Export : ..... ◆ Export area(s) : .....

◆ Group affiliation : ..... ◆ Group nationality : .....

◆ Member of a trade association or organization:.....

#### PARTICIPANTS CONTACT DETAILS

##### Delegate 1 *(individual who will attend the event)*

◆ Title : ..... ◆ First name : ..... ◆ Last name : .....

◆ Job title : ..... ◆ Mobile phone : .....

◆ Direct phone : ..... ◆ Fax : ..... ◆ E-mail : .....

◆ Address (no PO boxes accepted) : .....

◆ Postal code : ..... ◆ City : ..... ◆ Country : .....

◆ Other useful information : .....

##### Delegate 2 *(individual who will attend the event)*

◆ Title : ..... ◆ First name : ..... ◆ Last name : .....

◆ Job title : ..... ◆ Mobile phone : .....

◆ Direct phone : ..... ◆ Fax : ..... ◆ E-mail : .....

◆ Address (no PO boxes accepted) : .....

◆ Postal code : ..... ◆ City : ..... ◆ Country : .....

◆ Other useful information : .....

##### Administrative follow-up

◆ Title : ..... ◆ First name : ..... ◆ Last name : .....

◆ Job title:..... ◆ Mobile phone : .....

◆ Direct phone : ..... ◆ Fax : ..... ◆ E-mail : .....

##### Billing details : (required)

◆ Company : ..... ◆ Registration N° : ..... ◆ VAT N°:.....

◆ Title : ..... ◆ First name : ..... ◆ Last name : ..... ◆ Department : .....

◆ Address : .....

◆ Postal Code : ..... ◆ City : ..... ◆ Country : .....

◆ Direct phone : ..... ◆ Fax : ..... ◆ E-mail : .....

#### PRIMARY ACTIVITY

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#### SECONDARY ACTIVITY (IES)

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#### NATURE OF PARTICIPATION

◆ We're offering:		◆ We'll support:	
<input type="checkbox"/> Sub-contracting	<input type="checkbox"/> R & D partnership	<input type="checkbox"/> Purchasing	<input type="checkbox"/> Quality
<input type="checkbox"/> Products	<input type="checkbox"/> Licenses / Technologies	<input type="checkbox"/> Design	<input type="checkbox"/> Engineering
<input type="checkbox"/> Skills	<input type="checkbox"/> Commercial representation	<input type="checkbox"/> Production	<input type="checkbox"/> Manufacturing, industrialization
<input type="checkbox"/> Services	<input type="checkbox"/> Common research programs	<input type="checkbox"/> Sub-contracting	<input type="checkbox"/> Research & Development

Other (specify) : .....

Other (specify) : .....

## OUR CAPABILITIES

### ◆ MANUFACTURING

#### COMPOSITES

- Organic matrixes
- Thermal setting matrixes
- Other matrixes (specify) : .....
- Strengthening or feed (specify) : .....
- Skin packaging
- Filament Winding
- Resin Transfer Molding (RTM)
- Sandwich
- Polymerization
- Machining and assembly
- Non destructive tests
- Material specification
- Processing material
- Training
- Bonding
- Tooling
- Water Jet Cutting
- Conductive composites
- Non-autoclave composites
- Other (specify) : .....

#### ELECTRONICS AND ELECTRICAL

- Subcontracting
- Electronic tubes
- Passive components
- Active components
- Sensors, controls, measures
- Winding
- Wiring
- Connection
- Display screens
- Antennas and antenna systems
- Control systems
- Electrical devices
- On-board systems and equipment
- Printable electronics
- Conductors
- Variable freq. power
- High temperature electronics
- High voltage electronics
- Arc-fault circuit breakers
- Advanced lighting
- Open system architecture
- Re-assignable electronics
- Anti-tampering
- Fault tolerant & autonomic
- Maintenance, repair, testing
- Other (specify) : .....

#### ENERGY AND POWER CONDITIONING

- Batteries
- Other types of energy storage (inertia wheels, fuel cells, etc.)
- Power conditioning, management and distribution
- Solar cells and solar arrays
- Power generators (non solar)
- Reduced fuel use
- Alternative Fuels
- Other (specify) : .....

#### MECHANICS AND METALS

- Mechanisms - Electro-mechanisms
- Sheet metal
- Boiler making
- Actuators, motors, piezoelectric, etc.
- Release devices, pyrotechnics
- Tribology
- Robotic systems
- Micro-mechanics
- Machining
- Forming
- Cutting
- Castings
- Foundry
- Forging
- Extrusion
- Processing
- Post-treatments
- Deployable structures
- Prototyping
- Precision grinding
- Stereo lithography
- Integration, clean room
- Other (specify) : .....

#### PLASTICS

- Thermoplastics
- Thermoset
- Injection

- Pultrusion
- Thermoforming
- Compounding
- Other (specify) : .....

#### TECHNICAL TEXTILES

- Decoration
- Textile finishing
- Woven fabrics
- Non-woven fabrics
- Other (specify) : .....

#### SPECIAL MATERIALS

- Light-weight moisture-resistant insulation
- Halon replacement
- Recyclable materials
- Anti-icing and scratch resistant coatings
- Multi-functional materials
- Joining, coating and painting
- Other (specify) : .....

### ◆ ENGINEERING

#### ENGINEERING & DESIGN CENTERS

- Mechanics
- Electronics
- Design
- Modeling, calculation
- Instrumentation, experiments
- Interior/exterior noise reduction
- Geometry
- Optimization
- Visualization
- Other (specify) : .....

#### TESTS, CONTROL & MEASURES

- Test benches
- Test management
- Non destructive tests
- Other (specify) : .....

#### STRUCTURES

- Engineering and control
- Manufacturing techniques
- Active structures and control
- Smart structures
- Integrated wiring & sensors
- Health monitoring
- Weight
- Loads
- Self-healing
- Reconfigurable / morphable
- Space-debris armor
- Maintenance, repair, testing
- Other (specify) : .....

### ◆ PROCESSES

#### DATA PROCESSING AND STORAGE

- Data retrieving
- Data processing and storage
- Technical documentation
- Other (specify) : .....

#### INSTRUMENTATION

- Physical science instrumentation
- Diagnostic and monitoring techniques
- Physical and chemical sensors
- On-site science measure devices
- Other (specify) : .....

#### SCIENTIFIC AND INDUSTRIAL IT

- Information and communication systems
- System architecture
- Communication network
- Digital imaging
- Operating system
- Command control
- Process management
- Modeling, simulation, algorithm
- Data support for network systems
- Analysis
- Grid & hybrid networks
- Mobile & wearable computers
- Autonomic
- Ontologies & reasoning
- Multi media semantics
- data mining & intelligent agents
- Distributed data collection
- Other (specify) : .....

#### SIGNAL PROCESSING

- Guidance and control
- Signal and image processing

- Sensors: wireless; biological, chemical, biometric, optical
- Compression, encryption, etc.
- Other (specify) : .....

#### SOFTWARE

- Software development
- Software engineering
- Software tools
- Software quality and product insurance
- Reusable, upgradeable software
- Other (specify) : .....

#### TECHNICAL SERVICES

- Products insurance
- Consulting, auditing
- Quality
- Training
- Environment
- Certification
- Safety, accident prevention, Industrial hygiene
- Information
- Transport, logistics
- Maintenance
- Packaging
- Products handling
- Industrial design
- Technology watch
- Other (specify) : .....

#### THERMAL CONTROL

- Thermal control systems -incl. Software
- Thermal control components
- Cryogenics
- High-power radiators
- Fluid circuit
- Elimination of thermal waste
- insulating materials/coatings
- Thermally conducting polymers
- High temp and non-metallic materials
- Thermal electric cooling
- Extreme heat tolerant brakes
- Other (specify) : .....

### ◆ TECHNOLOGIES, EQUIPMENT, SYSTEMS

#### ENVIRONMENTAL AND LIFE SUPPORT SYSTEMS

- Water recycling systems
- Waste recycling systems
- Air management systems and components
- Energy efficiency
- Other (specify) : .....

#### EQUIPMENT AND SYSTEMS

- Equipment manufacturer
- System manufacturer
- Hydraulic systems
- Special machinery
- Metrology
- Tooling
- Pneumatics
- Robotics and automation
- Autoclave
- Short description: .....

#### OPTICS AND ELECTRO-OPTICS

- Analysis & engineering of optical system
- Optical components -incl. micro-optics
- Electro-optical devices
- Laser systems and technologies
- Optical instruments and sensors
- Flight Control Optics
- Fuel System Optics
- Other (specify) : .....

#### PROPULSION

- Chemical propulsion
- Electric propulsion
- Cryogenic propulsion
- Air-breathing propulsion
- Active/passive noise control
- Fuel efficient engines
- Engine life extension
- Other (specify) : .....

### ◆ OTHER (if not in the list):

.....  
.....

- Molding
- Extrusion

## DESCRIPTION OF OUR CAPABILITIES

In this section you will show what capabilities of yours are used in civilian, military or space applications. Mention of your certifications and other standards is also very important.

◆ Civil aeronautics: .....

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◆ Military aeronautics: .....

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◆ Space: .....

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◆ Other (specify): .....

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◆ Technical data: .....

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◆ Certifications: .....

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◆ References: .....

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◆ Achieved Applications: .....

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◆ Type of contacts sought: .....

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◆ Production sites abroad: .....

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## FINAL APPLICATIONS IN AEROSPACE AND DEFENSE

### ◆ AVIATION

#### BUSINESS JETS

- Turbo jets
- Turbo propulsion jets
- Reciprocating engine-powered jets
- Other (specify) : .....

#### COMMERCIAL AIRCRAFT

- Narrow-body jetliner
- Wide-body jetliner
- Turboprop aircraft
- Other (specify) : .....

#### MILITARY AIRCRAFT

- Bombers
- Freight - Transport – In-flight refueling
- Early Warning
- Electronic Warfare
- Fighters
- Observation
- Patrol ASW
- Reconnaissance
- Research - Test Bench – Experiments
- Training
- Utilities
- Other (specify) : .....

#### ROTARY WING AIRCRAFT

- Naval
- Reconnaissance / attack
- Tilt rotor
- Training
- Transport
- Utilities
- Other (specify) : .....

#### UAV AND ENGINE

- UAVs (unmanned aerial vehicles)
- Gas turbine engines
- Other (specify) : .....

### ◆ SPACE AND MILITARY

#### CIVIL SATELLITES

- Communication
- Observation
- Navigation
- Scientific
- Weather
- Technology development
- Other (specify) : .....

#### LAUNCH VEHICLES

- Launchers
- Manned systems
- Unmanned systems
- Other (specify) : .....

#### MILITARY SATELLITES

- Communication
- Early warning
- Earth observation
- Navigation
- Reconnaissance and surveillance
- Technology development
- Manned systems
- Other (specify) : .....

#### MISSILES

- Air to air
- Air to surface
- Anti armor
- Antibalistic
- Anti ship
- Anti submarine
- Surface to air
- Surface to surface
- Other (specify) : .....

#### SPACECRAFT AND EQUIPMENT

- Orbiters
- Robots
- Ground infrastructures
- Other (specify) : .....

### ◆ SUPPORT SYSTEMS

- Empowered guided weapons
- Air traffic control radars
- Communication and navigation systems
- Data processing equipment
- Display screens and instruments
- Integrated avionics systems
- Electronic warfare systems
- Radars and sensors
- Other (specify) : .....

### ◆ AIR TRANSPORTATION BUSINESS

- Airliners
- Jet leasing
- Jet charter company
- Airport
- Other (specify) : .....

### ◆ OTHER (if not in the list):

.....  
 .....  
 .....



**Please return the completed form to the address below:**  
 abe - advanced business events, sede secondaria Italia  
**AEROSPACE & DEFENSE MEETINGS TORINO 2019**  
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